Total Solution Provider



Computer Engineering & Consulting, Ltd.

The 36th-Term Annual Review

From February 1, 2003 to January 31, 2004

To Shareholders

Feature: Toward further growth

CEC will proactively promote structural reform, striving to leap into the new age of ubiquitous computing.

Corporate principle / Basic management strategy To Shareholders Overview of business for the fiscal term under review / Business overview by segment (consolidated) Topics

Financial highlights

Consolidated financial statements

Consolidated balance sheets / Consolidated statements of operations / Consolidated statements of retained earnings / Consolidated statements of cash flows

Non-consolidated financial statements

Non-consolidated balance sheets / Non-consolidated statements of operations / Non-consolidated statements of appropriation of retained earnings

Profile of the Company

Share information

"Great Voyage of the 21st Century"

Navigating many new currents in the IT ocean

Just like those great adventurers in the Age of Discovery who set out on the ocean in search for unknown continents... As an independent Total Solution Provider, CEC is passionate about attaining its goals: to ride out the rough seas in the coming era of revolution in information technology with customers, and to strive for excellence in the new IT society.



Using its information technologies, CEC will solve customers' management problems and give them a competitive edge in fierce competition. By doing so, we strive to be a Total Solution Provider that is regarded by customers as a reliable IT service partner to grow together.



CEC will faithfully provide customers with their demanding satisfaction at justifiably reasonable cost. We will also promote "creative focus on orders," which means providing creative proposals to obtain more orders, aiming to increase corporate value and establish a framework with which the Company will grow and develop over the long term.

The financial information appearing in this review is a translation from the original Japanese text and is based on generally accepted accounting standards and practices in Japan. Forecasts of future performance contained in this review are based on Computer Engineering & Consulting, Ltd.'s current expectations, estimates and assessment of the market in which it operates. A number of factors, many beyond the company's control, could cause actual results to differ from the forecasts contained in this review. It is recommended investment decisions not be made solely on the basis of these forecasts

To Shareholders



Hirosato Iwasaki Representative Director & Chairman of the Board



Ryuzo Miyahara Representative Director & President

36th fiscal term (February 1, 2003 through January 31, 2004). Based on the experience and technologies it has accumulated in the IT services sector, CEC serves customers as a Total Solution

future as well.

Provider, and aims for a "creative focus on orders" —providing customers with creative proposals to solve management problems —as a basic management strategy.

We thank you for your support and look forward to receiving it in the

It is a great honor for us to announce the Annual Review for the

In the period under review, CEC moved its head office to Ebisu in Tokyo's Shibuya Ward in April 2003 to provide customers with faster services and tighter support. In August 2003, the Company established Computer Engineering & Consulting (Shanghai), Ltd., as its foothold in China.

During the term under review, however, the information service industry suffered from a sluggish business climate, marking negative growth. Under such circumstances, CEC posted consolidated net sales of $\pm40,882$ million, down ±476 million (1.2%) from the previous year. Ordinary income plunged $\pm1,355$ million (34.8%) to $\pm2,540$ million. Net income, however, increased ±116 million (5.4%) to $\pm2,269$ million, mainly due to an extraordinary income earned in association with the return of the so-called substitute portion of the corporate employee pension programs to the Government of Japan.

Rewarding shareholders for their continued support, CEC was pleased to pay a dividend of ¥20 per share for the term under review (¥10 of which was distributed as an interim dividend).

The Japanese economy has begun to gradually recover from the prolonged recession. However, corporate customers are increasingly becoming cautious in investing in information technology, and it appears to be taking longer than expected for the business climate in the information service industry to recover. Regarding this harsh situation as a great opportunity for a leap forward, CEC will make its utmost to improve earnings through a further restructuring and under the slogan of faithfully providing customers with their demanding satisfaction at justifiably reasonable cost.

We sincerely ask for your continued support to CEC.

CEC will proactively promote structural the new age of ubiquitous computing.

Enhancing ability to deal with customers in the sluggish business environment

IT service companies are now in the midst of the struggle for survival, as corporate customers are reluctant to invest in IT, and service prices are uniformly becoming low throughout the world.

However, CEC regards such a harsh market climate as a big opportunity to expand operations as an independent Total Solution Provider, and has established the Marketing Division for the creation of "personalized services" for its customers. To ensure faithfully providing suitable services at reasonable cost, the Company also set up the Project Management (PM) Promotion Division. Under the new organization, the firm is striving to preclude major potential failures by inspecting the overall projects and promoting the QCD campaign (improvement in *quality*, reduction of *costs*, and observance of *delivery* schedules).

Devised four (4) business models \blacksquare



Reinforcing CEC's edge with four business models

CEC is reforming its corporate structure to further strengthen its competitive advantage, through the consolidation of its businesses into four (4) clear models, utilizing the established competitiveness built over the years.

1. Business model A

In this business model, we receive orders for total system development from major companies and IT vendors. CEC is expanding operations relating to this business model by: improving production efficiency through the use of advanced technologies and promotion of standardization; reducing costs through stepped-up overseas operations; and using our accumulated know-how in financial, distribution and manufacturing operations.

2. Business model B

This business model is designed to provide SMEs (small and medium-sized enterprises) with solutions services using the WonderWeb® operations solution packages. Services are supplied on a modular basis by combining common solutions such as CRM/SFA, EC, and EDI with performance and operations solutions for the construction, out-of-store sales, and hotel sectors. Thus, while taking each customer's uniqueness into consideration in the offered solutions, CEC can still manage to shorten the time from receiving orders to delivering the products that maintain the high quality, thereby providing customers with a high degree of satisfaction. By meeting such conflicting needs, the Company is expanding operations of this business model.

3. Business model C

This business model is designed to support Business models A and B, which consist mainly of applications, by establishing IT infrastructure and operating systems. With this model, CEC provides mainly center services for housing, remote monitoring

reform, striving to leap into



and system operations using the secure Internet Data Center (IDC), for which CEC has obtained the Japanese Information Security Management System (ISMS) certification as the seventh holder. The Company also offers customers with on-site services to provide know-how as well as data entry services. Through providing such a wide range of services, CEC is expanding operations for this model. Furthermore, the Company will work on an advanced, strategic outsourcing business in the future.

4. Business model D

In this model, as a new step in the current term, CEC consolidates control system technologies which are now scattered companywide, to accelerate preparation for the new age of ubiquitous computing. The Company will focus on: development of software programs that are installed in digital devices and Internet-linked consumer electronics; evaluation and verification of products; establishment of monitoring and control systems based on our products. We expand operations for this model which CEC regards its fourth business pillar.

The urgent task these models need to fulfill is ensuring profits in the ongoing harsh business environment. To achieve these goals, the PM Promotion Division has strengthened its inspection functions to rigorously and objectively verify project quality control and cost reduction. With the IT service business expanding, CEC has also extended the scope of business fields to include IT services to acquire the certification of ISO9001: 2000.

Preparation for continued growth

To ensure continued growth with the four business models in the future, CEC needs tools to open up new business fields. One model is the proprietary operations solution series WonderWeb®. Through corporate alliance with Tokyu Construction Co., Ltd., CEC markets the product which standardizes centralized management of information on customers for construction-related firms. The Representative Director & President Ryuzo Miyahara

Company is also developing CRM products for the distribution and retail industries. In an effort to expand the use of WonderWeb®, CEC will promote a solution which combines WonderWeb® with enterprise resource planning (ERP) and supply chain management (SCM) systems to manufacturers specializing in assembly.

Another tool is to strengthen the China business, as part of the development of global operations. CEC has established corporate alliances with many Chinese companies since 1991, and developed software products using their high technical capabilities while reducing costs. Thus, the Company has succeeded in building up cooperative relationships with leading software houses in China. In August 2003, we set up our wholly owned subsidiary, Computer Engineering & Consulting (Shanghai), Ltd., to obtain more orders in the Shanghai market. In the current term, the Company aims to lure more orders for software development from Japanese firms operating in China, and to step up overseas development.

To further promote restructuring while preparing for new growth, CEC streamlined the structure of board of directors and introduced an executive officer system in February 2004. Through such moves, the Company is striving for faster management decision-making, tightening supervisory functions, and ensuring the implementation of business programs.

In addition, CEC has launched three committees—Customer Development Committee, QCD Promotion Committee, and Cost Reduction Committee—to create a new corporate culture that is suited for a restructured system.

To continue growing in the new age of ubiquitous computing, IT service companies need to come up with new ideas and have the technical capabilities to eventuate. Accordingly, it is crucial to train personnel. As it will take some time before the results from investments in human resources become apparent, we believe it is most important for us to invest in such resources and train such personnel urgently for the prosperous future for the next five to ten years.

Overview of business for the fiscal term under review

In the fiscal term under review, the software service industry remained sluggish in Japan (just as in the previous term), due to further transformation of the industrial structure, an increase in demand for lower prices from customers, and selection of service suppliers by customers based on the technical and advisory capabilities.

In such an environment, CEC concluded that it could not grow just by sticking to conventional forms of business, and endeavored to reform its corporate structure as it had done in the previous terms. The Company considered this situation as a good opportunity to develop further, by shifting from the business models based on dispatching staff or contracting work to those emphasizing orders for total development.

In particular, focusing on proprietary added-value to its services, CEC implemented various reform measures to offer personalized services of acceptable quality at reasonable cost by a scheduled delivery date. As part of its efforts, the Company relocated the head office to Ebisu in Tokyo's Shibuya Ward in April 2003, hoping to provide customers with closer support and improved services. In August 2003, it established Computer Engineering & Consulting (Shanghai), Ltd. to cut software development costs while exploring the Chinese market. CEC set the stage for further restructuring, through reorganization of the operations in accordance with its business models and establishment of new divisions to handle new business fields. The Company also strived to improve quality of products and productivity, while acquiring ISO9001 certification for every division and setting up an independent division to strengthen in-house project management capabilities.

Despite such efforts, however, CEC's consolidated net sales were ¥40,882 million in the term under review, down ¥476 million (1.2%) from the previous year. Ordinary income declined ¥1,355 million (34.8%) to ¥2,540 million, as a result of investments in restructuring, disposal of bad assets and occurrence of unprofitable projects. Meanwhile, the Company posted an extraordinary income of ¥1,675 million in association with returning of the substitute portion of corporate employee pension plans to the Government of Japan, which was approved in August 2003. As a result, net income increased ¥116 million (5.4%) to ¥2,269 million.

On a non-consolidated basis, net sales dropped ¥450 million (1.3%), to ¥34,007 million. Ordinary income fell ¥1,313 million (37.9%) to ¥2,148 million, while net income increased ¥200 million (10.7%) to ¥2,079 million.

CEC's activities in the last twelve months	2003	February	March	
Capability for providing creative proposals to win orders: Strengthening of marketing and advisory	/ abilities —	Esta	blished Solutions Market	ing Division -
Building of systems: Enhancement of project management (PM) ability $-$				
Expansion of IT services				
Construction of in-house infrastructure				
Expansion of China operations				

Business overview by segment (consolidated)



Issues to be addressed

The software service industry lacks people working in the upstream process of software development, but those engaging in the downstream process are overflowing, a trend likely to intensify further. Thus, the gap between software service companies is expected to widen substantially, depending on whether they have the capabilities to meet customer requests adequately.

Under these circumstances, CEC will further promote restructuring efforts, which it has been making for the past two years, striving to produce better results.

In particular, CEC will work on software for digital equipment

such as programs installed in home information appliances, which have grown remarkably, hoping to establish a new business model. Concurrently, we actively promote solutions businesses under CEC's brand using mainstay WonderWeb® package.

To expand high value-added operations, CEC will develop products that help customers solve their management problems, as well as construct an in-house infrastructure for strategic outsourcing services, including system support staff.

Furthermore, CEC will continue to educate human resources, a vital element for growing businesses.

Ар	ril M	ay Ju	ine Ji	ıly Augu	ust Septe	ember Octo	ber Nove	ember Dece	mber 20	004 January
				•	Established S	olutions Busines	ss Division ——			
				•	⊢Established P	M Promotion Di	vision ———		● Compan	y-wide acquisition of ISO9001: 2000 certification –
	Connected the (CEC Data Center w	vith two offices in '	the Tokyo Metropol	itan area via a hi	gh-speed commur	nication line (1 giç	jabit per second)-		
	. Fotobliobod o pr	au office in Chieu	of Tolayo'o Chibury	a Word	Derest					
	Established a ne	ew office in Ebisu	of Tokyo's Shibuy	a waru — — •	Began to oper	rate a new in-ho	use information	management sy	/stem	
					⊢Set up a wholly	l v owned subsidiary	/, Computer Engir	i neering & Consu l t	ı ing (Shangh	ai), Ltd

TOPICS



CEC introduces an executive officer system to speed up management decision-making and ensure operational execution.

At a board meeting on January 23, 2004, CEC decided to reduce the number of board directors from twelve to seven and introduce an executive officer system from February 1, 2004 with the aim of responding appropriately to the rapidly changing business environment. In the new structure, the board of directors concentrates on management functions, striving to speed up management decision-making and strengthen supervisory functions, while transferring the operational responsibilities to executive officers, in order to clarify the responsibility for operational execution and to speed up the corporate restructuring procedures.

Executive officers are selected at the board meeting, and those individuals take responsibility for executing operations in the business field they are in charge, in accordance with management strategies devised by the board of directors. The terms of executive officers are for one year, the same as board directors'.

CEC establishes three committees to facilitate achievement of operational goals.

On February 1, 2004, CEC established the following three (3) committees to promote restructuring and facilitate achievement of operational goals for the current 37th fiscal term.

1. Customer Development Committee

This committee promotes activities to cultivate customers so that CEC can increase order receipts and then sales, including obtaining more orders from existing customers, boosting transactions with target customers and acquiring new customers through development of unique products. 2. QCD Promotion Committee

This committee is tasked to solidify CEC's foundation for strengthening profitability and to improve customer satisfaction, through an active promotion of the QCD campaign (improvement in *quality*, reduction of *costs* and observance of *delivery* schedule).

3. Cost Reduction Committee

In order for CEC to increase profits, this committee promotes cost-cutting campaigns, in which the Company analyzes every case of cost generation company-wide to eliminate inefficient spendings.

Company-wide acquisition of ISO 9001: 2000 certification and addition of IT services to the list of business fields for registration of the certification

In recent years, as information systems are increasingly becoming important for customers' management strategy, needs for QCD are notably growing. To respond to such needs, CEC has expanded the applicable domains of the ISO 9001: 2000 certification (after acquiring ISO 9001: 1994 in 1996 and upgrading to ISO 9001: 2000 in 2002) to the overall Company, as part of efforts to strengthen quality control. Furthermore, the Company added IT services to the list of business fields for registration of the certification. CEC will continue to provide high quality products and services, sure to win customer confidence, in all business fields in which it is active.

[Business fields for registration of the certification]

The scope of registered business is design, development, production and maintenance of customized software, products evaluation and information services.



Financial Highlights Years ended January 31

Consolidated Non-Consolidated

(Millions of yen)



Ratio of Net Sales by Segment



Operating Income 2,762 2000 2.531 3,148 2001 2,691 3,586 2002 3,242 3,725 2003 3,371 2,380 2004 1,995











Consolidated Financial Statements

Consolidated Balance Sheets January 31

January 31		(Thousands of yen)			(Thousands of yen)
	2004	2003		2004	2003
<assets></assets>			<liabilities, ar<="" interests="" minority="" td=""><td>nd shareholders</td><td>' equity></td></liabilities,>	nd shareholders	' equity>
Current assets	17,182,039	17,363,711	Current liabilities	7,045,632	7,283,076
Cash and time deposits	4,722,805	4,401,194	Notes and accounts payable—trade	3,365,781	3,212,349
Notes and accounts receivable—trade	9,106,829	9,556,187	Short-term borrowings	1,193,260	1,369,360
Inventories	2,602,088	2,320,104	Accrued income taxes	601,935	960,390
	2,002,000		Accrued bonuses	347,555	337,628
Deferred tax assets	276,125	182,381	Other	1,537,099	1,403,347
Other	485,358	923,605	Long-term liabilities	3,143,298	4,558,873
Allowance for doubtful accounts	(11,167)	(19,763)	Long-term borrowings	392,520	450,780
Fixed assets	13,279,449	12,976,206	Accrued severance indemnities	2,361,738	3,685,618
Property, plant and equipment	8,017,719	8,104,902	Allowance for directors' and corporate auditors' retirement benefits	389,040	422,475
			Total liabilities	10,188,930	11,841,950
Buildings and structures	4,851,418	5,043,470	<minority interests=""></minority>		
Land	2,612,545	2,612,545	Minority interests	152,273	138,495
Other	553,754	448,886	<shareholders' equity=""></shareholders'>		
Intangible fixed assets	531,235	267,201	Common stock	6,586,000	6,586,000
Investments and other assets	4,730,495	4,604,103	Capital surplus	6,415,030	6,415,030
Investment in securities	2,001,547	1,114,630	Retained earnings	7,192,214	5,417,071
Deferred tax assets	, ,		Net unrealized gains (losses) on investment in securities	234,883	(58,357)
	1,460,692	2,237,616	Foreign currency translation adjustments	(8,411)	(173)
Other	1,433,135	1,398,105	Treasury stock	(299,432)	(98)
Allowance for doubtful accounts	(164,880)	(146,250)	Total shareholders' equity	20,120,285	18,359,472
Total assets	30,461,489	30,339,917	Total liabilities, minority interests and shareholders' equity	30,461,489	30,339,917

Accumulated depreciation on property, plant and equipment 4,407,559

3,990,582

ears ended January 31		(Thousands of yen
	2004	2003
Net sales	40,882,275	41,359,252
Cost of sales	33,576,862	32,219,743
Gross profit	7,305,412	9,139,508
Selling, general and administrative expenses	4,924,495	5,414,152
Operating income	2,380,917	3,725,355
Other income	178,088	226,583
Other expenses	18,930	56,730
Ordinary income	2,540,075	3,895,209
Extraordinary income	1,684,238	8,841
Extraordinary losses	214,739	117,383
Income before income taxes	4,009,573	3,786,667
Income taxes	1,243,717	1,740,860
Deferred income taxes	479,442	(126,046
Minority interests in net income	17,264	19,027
Net income	2,269,150	2,152,825

Consolidated Statements of Operations Years ended January 31

Consolidated Statements of Retained Earnings Years ended January 31 (Thousands of yen)

	2004	2003
<capital surplus=""></capital>		
Capital surplus at beginning of period	6,415,030	6,415,030
Capital surplus at end of period	6,415,030	6,415,030
<retained earnings=""></retained>		
Retained earnings at beginning of period	5,417,071	3,665,188
Increase in retained earnings	2,269,150	2,152,825
Decrease in retained earnings	494,007	400,942
Retained earnings at end of period	7,192,214	5,417,071

Consolidated Statements of Cash Flows Years ended January 31

	2004	2003
Cash flows from operating activities	2,537,810	429,523
Cash flows from investing activities	(1,244,332)	(697,855)
Cash flows from financing activities	(947,218)	(318,755)
Effect of exchange rate changes on cash and cash equivalents	(5,754)	_
Net increase (decrease) in cash and cash equivalents	340,504	(587,087)
Cash and cash equivalents at beginning of period	4,341,447	4,928,534
Cash and cash equivalents at end of period	4,681,951	4,341,447

(Thousands of yen)

Non-Consolidated Financial Statements

Non-Consolidated Balance Sheets January 31

anuary 31		(Thousands of yen)			(Thousands of yen)
	2004	2003		2004	2003
<assets></assets>			<liabilities></liabilities>		
Current assets	14,459,997	14,962,250	Current liabilities	5,484,042	5,820,195
Cash and time deposits	4,076,083	4,053,876	Accounts payable—trade	3,243,059	3,146,686
Notes receivable	104,749	87,587	Short-term borrowings	319,200	384,700
Accounts receivable—trade	7,682,989	8,219,445	Accrued income taxes	474,282	840,620
Inventories	1,494,928	1,529,428	Accrued bonuses	234,445	222,426
Deferred tax assets	217,003	133,148	Other	1,213,056	1,225,762
Other	892,250	955,127	Long-term liabilities	2,379,035	3,746,344
Allowance for doubtful accounts	(8,006)	(16,362)	Long-term borrowings	48,000	67,200
Fixed assets	13,311,977	12,931,499	Accrued severance indemnities	1,961,170	3,287,523
Property, plant and equipment	7,518,130	7,606,261	Allowance for directors' and corporate auditors' retirement benefits	369,865	391,621
Buildings	4,538,116	4,732,355	Total liabilities	7,863,077	9,566,539
Land	2,383,494	2,383,494	<shareholders' equity=""></shareholders'>		
Other	596,518	490,410	Common stock	6,586,000	6,586,000
Intangible fixed assets	522,320	257,226	Capital reserves	6,415,030	6,415,030
Software	485,948	220,305	Capital surplus	6,415,030	6,415,030
Other	36,371	36,920	Retained earnings	6,972,663	5,383,738
Investments and other assets	5,271,526	5,068,012	Revenue reserve	300,783	300,783
Investment in securities	1,380,679	549,459	Voluntary reserves	4,257,747	2,865,733
Investments in subsidiaries	1,652,960	1,582,960	Program and other, reserve	99,441	95,963
Equity investments	112,490	89,983	Special depreciation reserve	48,306	59,769
Equity investment in subsidiaries	59,700	_	General reserve	4,110,000	2,710,000
Guarantee and deposits	650,770	629,779	Unappropriated retained earnings	2,414,132	2,217,221
Deferred tax assets	1,031,800	1,824,236	Net unrealized gains (losses) on investment securities	234,636	(57,459)
Other	466,526	473,842	Treasury stock	(299,432)	(98)
Allowance for doubtful accounts	(83,400)	(82,250)	Total shareholders' equity	19,908,897	18,327,210
Total assets	27,771,975	27,893,750	Total liabilities and shareholders' equity	27,771,975	27,893,750

Non-Consolidated Statements of Operations	
Years ended January 31	

(Thousands of yen) 2004 2003 Net sales 34,007,341 34,457,590 Cost of sales 28,060,054 26,653,988 Gross profit 5,947,287 7,803,601 Selling, general and administrative expenses 3,952,277 4,432,591 **Operating income** 1,995,009 3,371,010 Other income 159,453 133,524 Other expenses 5,515 42,037 **Ordinary income** 2,148,948 3,462,497 Extraordinary income 1,683,701 5,975 Extraordinary losses 193,368 151,724 Income before income taxes 3,639,281 3,316,748 Income taxes 1,580,318 1,054,119 Deferred income taxes 505,932 (141, 874)Net income 2,079,229 1,878,304 Unappropriated retained earnings brought forward from the previous period 520,308 489,316 Interim Dividends 185,405 150,399 **Unappropriated retained earnings** 2,414,132 2,217,221

Non-Consolidated Statements of Appropriation of Retained Earnings

The free sectors and the sector sector sectors and the sectors and the sectors and the sectors and the sectors and	(Thousands of yen)	
	2004 (April 23)	2003 (April 22)
Unappropriated retained earnings for the period	2,414,132	2,217,221
Reduction of revenue reserve	24,159	24,103
Reduction of program and others, reserve Reduction of special	12,696	12,640
depreciation reserve	11,462	11,462
Total	2,438,291	2,241,325
Amounts to be appropriated as follows:		
Dividends	185,405	225,598
	[¥10.00 per share]	[¥12.00 per share]
Bonuses for directors and corporate auditors	52,150	79,300
[Corporate auditor bonuses]	[1,400]	[2,000]
Revenue reserve	1,700,645	1,416,118
Program and others, reserve	645	16,118
General reserve	1,700,000	1,400,000
Total	1,938,201	1,721,016
Retained earnings carried forward to the next period	500,090	520,308

(Thousands of ven)

(Notes) 1. An interim dividend of ¥10 per share was paid on October 3, 2003.
2. Dividend payments do not include dividends on treasury stock (259.401 shares in the current fiscal year, 101 shares in the preceding fiscal year).

Basic Policy for Appropriation of Retained Earnings

The Company's policy on profit distribution is to increase retained earnings on a long-term basis and to maintain a steady distribution of earnings in consideration of overall future business environment and dividend payout.

In addition, the Company enhance our business fundamentals by allocating reteined earnings to capital expenditures such as research and development for advanced technologies and infrastructure development for improving business operations.

The Company decided the interim dividend of ¥10 per share and the final dividend of ¥10 per share, totalling ¥20 per share for the period under review

Corporate Data (As of January 31, 2004)

- **Corporate Name :** Computer Engineering & Consulting, Ltd.
- •Establishment : February 24, 1968
- •Common Stock : 6,586,000,000 yen
- ●Fiscal Year-end : January 31
- •Number of Employees : 1,545



Main Offices and Laboratories

Head Office

JR Ebisu Bldg., 5-5, Ebisu Minami 1-chome, Shibuya-ku, Tokyo 150-0022 Sagamino System Laboratory (Registered Office) 1-11, Higashihara 5-chome, Zama-shi, Kanagawa 228-8567 Miyazakidai System Laboratory 9-16, Miyazaki 2-chome, Miyamae-ku, Kawasaki-shi, Kanagawa 216-0033 **Oita System Laboratory** 21-1, Ohira Aza Kumano, Oaza Kitsuki-shi, Oita 873-0008 Central-Japan Regional Business Group (Nagoya) Denki Bunka Kaikan, 2-5, Sakae 2-chome, Naka-ku, Nagoya 460-0008 West-Japan Regional Business Group (Nagoya) Nagoya-shi Urban Development Corporation Fushimi Bldg., 2-12, Sakae 2-chome, Naka-ku, West-Japan Regional Business Group (Osaka) Shin-Osaka Daiichi Seimei Bldg., 5-24, Miyahara 3-chome, Yodogawa-ku, Osaka 532-0003 West-Japan Regional Business Group (Fukuoka) Fukuoka MD Bldg., 2-21, Tsunaba-cho, Hakata-ku, Fukuoka 812-0024 **Other Business Offices** Sendai, Chiba, Numazu, Toyama, Toyoda, Kyoto, Nagasaki



Sagamino System Laboratory (Registered Office)

	Name	Common Stock (millions of yen)	Ratio of Voting Rights (%)	Main Business
Consolidated	Foresight System Co., Ltd.	250	83.2	Software development
Subsidiaries	CEC Information Service Co., Ltd.	160	100.0	Data entry services
	CEC Solutions Inc.	100	100.0	Information system services
	Honest Co., Ltd.	100	100.0	Personnel services
	CEC Nagoya Information Service Ltd.	50	100.0	System maintainance and operation
	CEC Computer Service Ltd.	50	100.0	Information system services
	Oita Computer Engineering & Consulting Lt	d. 30	100.0	Software development
	Computer Engineering & Consulting (Shanghai),	Ltd. U.S.\$500,000	100.0	Software development
Affiliates to which	Fujitsu Middleware Ltd.	200	20.0	Package software development and sales
the Equity Method	Fujitsu Oita Software Laboratory Ltd.	120	20.0	Software development
is Applied	Shanghai BaoXi Computer Technology Co.,	Ltd. U.S.\$600,000	30.0	Software development

(Note) Computer Engineering & Consulting (Shanghai), Ltd. was established on August 1, 2003.

Shareholder Information (As of January 31, 2004)

Directors, Corporate Auditors and Executive Officers

(As of April 23, 2004)

<Directors and Corporate Auditors $>$	
Chairman of the Board (Representative Director)	Hirosato Iwasaki
President (Representative Director)	Ryuzo Miyahara
Director	Hiroomi Hamajima
Director (Executive Officer)	Kazuyuki Shinno
Director (Executive Officer)	Koshige Hayashi
Director (Executive Officer)	Fumio Sugimoto
Director (Executive Officer)	Osamu Yoshitake
Director (Executive Officer)	Kiyomi Hashimura
Standing Corporate Auditor	Hideo Nakahara
Corporate Auditor	Akiho Fujimoto
Corporate Auditor	Tsuyoshi Nagahama

<Executive Officers>

Executive Officer	Shinji Akino
Executive Officer	Yasuo Furukawa
Executive Officer	Goro Seki
Executive Officer	Junji Kawabata
Executive Officer	Koichi Sukekawa
Executive Officer	Fujio Tahara
Executive Officer	Motoharu Kawada
Executive Officer	Hiroharu Kinone

40,000,000 shares Common Stock Authorized 18,800,000 shares Issued 5,178 Number of shareholders Major shareholders Ratio of voting rights (%) Name Number of shares held 1 mitsuiwa corporation 1,968,600 10.62 2 Fujitsu Limited 1,680,000 9.06 3 Japan Trustee Services Bank, Limited (Trust Account) 1,001,900 5.40 4 Hirosato Iwasaki 938,200 5.06 5 The Master Trust Bank of Japan, Limited (Trust account) 758,800 4.09 6 Japan Foresight Electronics Limited 755,480 4.07 7 CEC Employee Ownership Association 421,400 2.27 Bank of Bermuda Guernsey Special Account 330,000 1.78 ⁸ Exclusive Benefit Clients 9 Morgan Stanley & Co., Inc. 328,000 1.77 10 UFJ Bank Limited 288,000 1.55



Shareholder Information (As of January 31, 2004) (CEC 36th-Term Annual Review 14

Web Information

CEC proactively discloses various information through its website, including corporate and financial data, to shareholders and investors, and also introduces its corporate activities and status on the site. We hope you will access the website to understand our Company in a better manner. However, please note that those information is currently provided in Japanese only.

http://www.cec-ltd.co.jp





IR page

Information for Shareholders

Date of Fiscal Year-end January 31 **General Meeting of Shareholders** Held in April on an annual basis **Dividend recipients decided** January 31 (Or July 31 for Interim Dividend) Base Date January 31 (Or as publicly announced as required) Transfer Agent UFJ Trust Bank Limited 4-3, Marunouchi 1-chome, Chiyoda-ku, Tokyo 100-0005 Place of Business Stock Transfer Agency Department, UFJ Trust Bank Limited 10-11, Higashisuna 7-chome, Koto-ku, Tokyo 137-8081 Tel: +81-3-5683-5111 (Main) **Postal Address** All Branch Offices of UFJ Trust Bank Limited Number of Shares per Unit 100 shares Stock Exchange Listing First Section of Tokyo Stock Exchange (Security Code: 9692) Independent Auditor ChuoAoyama Audit Corporation Newspaper for Official Notice Nihon Keizai Shimbun

With regard to the Company's announcement of accounts, Balance Sheets and Statements of Operations are provided on the Company's Website (http://www.cec-ltd.co.jp/ir_info/ir_index.html).

Computer Engineering & Consulting, Ltd.

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