# Financial Results for the Fiscal Year Ended January 31, 2015

Company name: Computer Engineering & Consulting, Ltd.

Stock listing: Tokyo Stock Exchange Stock code: 9692 URL: http://www.cec-ltd.co.jp

Representative: Fujio Tahara, Representative Director & President

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Scheduled Date of the General Meeting of the Shareholders: April  $16,\,2015$ 

Scheduled Date of Filing of Annual Securities Report: April 16, 2015

Scheduled Date of Dividend Payments: April 17, 2015 Quarterly supplemental explanatory material prepared: None

Quarterly results briefing held: Yes (for institutional investors and analysts)

(Figures less than 1 million yen have been omitted.)

## 1. Consolidated Performance for the Year Ended January 31, 2015

#### (1) Operating Results

Years ended January 31

(Percentages indicate year-on-year increase/ (decrease).)

|      | Net sales       |     | Operating inco  | ome  | Ordinary income Ne |      | Net incom       | e      |
|------|-----------------|-----|-----------------|------|--------------------|------|-----------------|--------|
|      | Millions of yen | %   | Millions of yen | %    | Millions of yen    | %    | Millions of yen | %      |
| 2015 | 41,838          | 2.2 | 2,874           | 46.9 | 2,820              | 46.1 | 1,762           | 57.3   |
| 2014 | 40,923          | 3.2 | 1,956           | 13.7 | 1,930              | 18.2 | 1,120           | (11.6) |

(Note) Comprehensive income: Year ended January 31, 2015: 1,855 million yen, 31.6% Year ended January 31, 2014: 1,409 million yen, 8.4%

ncome per Net income per Return on equity income-to-total

|      | Net income per share | Net income per share after dilution | Return on equity | Ordinary<br>income-to-total<br>assets ratio | Operating income-to-net sales ratio |
|------|----------------------|-------------------------------------|------------------|---|-------------------------------------|
|      | Yen                  | Yen                                 | %                | %   | %                                   |
| 2015 | 101.04               | 100.61                              | 8.3              | 8.2   | 6.9                                 |
| 2014 | 64.28                | 64.12                               | 5.6              | 5.8   | 4.8                                 |

(Reference) Equity in earnings of affiliates: Year ended January 31, 2015: 16 million yen Year ended January 31, 2014: 24 million yen

# (2) Financial Condition

At January 31

|      | Total assets    | Net assets      | Equity ratio | Net assets per share |  |
|------|-----------------|-----------------|--------------|----------------------|--|
|      | Millions of yen | Millions of yen | %            | Yen                  |  |
| 2015 | 35,402          | 22,862          | 62.9         | 1,276.39             |  |
| 2014 | 32,967          | 20,955          | 62.0         | 1,172.83             |  |

(Reference) Total shareholders' equity: January 31, 2015: 22,265 million yen; January 31, 2014: 20,441 million yen

## (3) Cash Flows

Years ended January 31

|      | Cash flow from operating activities | Cash flow from investing activities | Cash flow from financial activities | Cash and cash equivalent at end of year |
|------|-------------------------------------|-------------------------------------|-------------------------------------|---|
|      | Millions of yen                     | Millions of yen                     | Millions of yen                     | Millions of yen                         |
| 2015 | 4,470                               | (74)                                | (696)                               | 7,940                                   |
| 2014 | 2,074                               | (583)                               | (2,521)                             | 4,234                                   |

## 2. Dividends

Years ended/ending January 31

|                    | Dividends per share |        |        |          |       | Total<br>dividends           | Payout | Dividends<br>-to-   |
|--------------------|---------------------|--------|--------|----------|-------|------------------------------|--------|---------------------|
|                    | 1Q-end              | 2Q-end | 3Q-end | Year-end | Total | (for the entire fiscal year) | ratio  | net assets<br>ratio |
|                    | Yen                 | Yen    | Yen    | Yen      | Yen   | Millions of yen              | %      | %                   |
| 2014               | _                   | 10.00  |        | 10.00    | 20.00 | 348                          | 31.1   | 1.7                 |
| 2015               | _                   | 10.00  | _      | 15.00    | 25.00 | 436                          | 24.7   | 2.0                 |
| 2016<br>(Forecast) | _                   | 10.00  | _      | 10.00    | 20.00 |                              | 69.8   |                     |

Note: The year-end dividend payment for fiscal 2015 comprises an ordinary dividend of 10.00 yen per share and a special dividend of 5.00 yen per share.

# 3. Forecasts for Fiscal Year ending January 31, 2016

(Percentages indicate year-on-year increase / (decrease).)

|            | Net sales       |     | Operating income |        | Ordinary income |        |
|------------|-----------------|-----|------------------|--------|-----------------|--------|
|            | Millions of yen | %   | Millions of yen  | %      | Millions of yen | %      |
| First half | 21,300          | 2.7 | 1,150            | (17.0) | 1,150           | (15.2) |
| Full year  | 43,000          | 2.8 | 2,500            | (13.0) | 2,500           | (11.4) |

|            | Net income      |        | Net income per share |
|------------|-----------------|--------|----------------------|
|            | Millions of yen | %      | Yen                  |
| First half | (700)           |        | (40.13)              |
| Full year  | 500             | (71.6) | 28.66                |

#### **Notes**

1. Significant changes in subsidiaries during the fiscal year ended January 2015 (Transfer of particular subsidiaries following a change in the scope of consolidation): None

Additions: None Deletions: None

- 2. Changes in accounting rules, procedures or method of presentation relating to the preparation of the consolidated financial statements:
  - 1) Changes based on revision of accounting standards: Yes
  - 2) Changes other than 1) above: None
  - 3) Changes in Accounting Estimates: None
  - 4) Restatements: None
- 3. Number of shares issued and outstanding (common stock)

|  | Years ended January 31 |            |  |
|--|------------------------|------------|--|
|  | 2015                   | 2014       |  |
| Number of shares issued and outstanding     (including treasury stock) | 18,800,000             | 18,800,000 |  |
| 2) Number of treasury stock  | 1,356,250              | 1,370,702  |  |
| 3) Average number of shares outstanding for each period                | 17,440,793             | 17,429,298 |  |

## (Reference) Non-Consolidated Financial Results

## 1. Non-Consolidated Performance for the Fiscal Year Ended January 31, 2015

#### (1) Non-Consolidated Operating Results

Years ended January 31

Percentages indicate year-on-year increase/ (decrease).

|      | Net sales Op    |       | Operating incor | me   | Ordinary incor  | ne   | Net incom       | ie     |
|------|-----------------|-------|-----------------|------|-----------------|------|-----------------|--------|
|      | Millions of yen | %     | Millions of yen | %    | Millions of yen | %    | Millions of yen | %      |
| 2015 | 31,408          | 2.6   | 2,147           | 40.6 | 2,089           | 41.2 | 1,377           | 154.2  |
| 2014 | 30,602          | (0.9) | 1,527           | 4.0  | 1,479           | 0.7  | 541             | (59.8) |

|      | Net income per share | Net income per share after dilution |
|------|----------------------|-------------------------------------|
|      | Yen                  | Yen                                 |
| 2015 | 78.98                | 78.65                               |
| 2014 | 31.09                | 31.01                               |

## (2) Non-Consolidated Financial Condition

## At January 31

|      | Total assets    | Net assets      | Equity ratio | Net assets per share |  |
|------|-----------------|-----------------|--------------|----------------------|--|
|      | Millions of yen | Millions of yen | %            | Yen                  |  |
| 2015 | 31,470          | 20,610          | 65.4         | 1,179.24             |  |
| 2014 | 29,704          | 19,533          | 65.7         | 1,119.52             |  |

(Reference) Total shareholders' equity: January 31, 2015: 20,570 million yen; January 31, 2014: 19,512 million yen

## Notes

- Presentation on status of auditing procedures:
  - These financial statements are not subject to audit procedures under the Financial Instruments and Exchange Act. The audit procedures of these financial statements in accordance with the Financial Instruments and Exchange Act had not been completed at the time of disclosure.
- Proper use of forward-looking statements and cautionary statement:
   Forecasts are made based on information available as of the release date for this document. Actual results may vary from forecasts due to a variety of factors. Please see Page 6 in the accompanying material for the underlying assumptions for forecasts and related information.