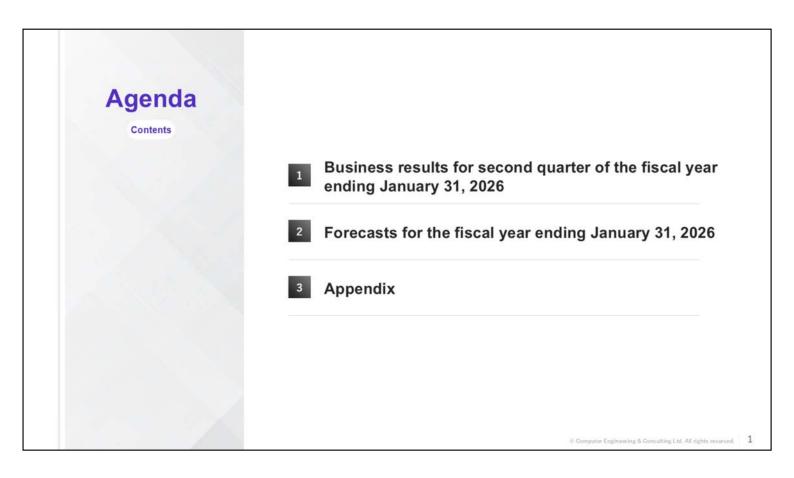


Second Quarter of Fiscal Year Ending January 31, 2026 Financial Results Briefing

Computer Engineering & Consulting Ltd. 9692

I will now explain the summary of our financial results for the second quarter of the fiscal year ending January 2026 for CEC.

I am Himeno, Representative Director and President. Thank you for your time today.



Highlights of financial results for second quarter of the fiscal year ending January 31, 2026

Summary of performance in second quarter of the fiscal year ending January 31, 2026

- Sales grew 11.9% year-on-year to a record high, while operating income grew 6.2%.
- Incoming orders reached record highs, with +47.6% in orders received and +63.6% in outstanding balance of orders received.

Performance outlook for the fiscal year ending January 31, 2026

- Due to large-scale orders for government agencies, including network equipment, the full-year forecast has been revised upward.
- Growth investments to proceed as planned

Shareholder returns

- Completed purchase of up to 2,000 million yen in treasury stock on June 12.
- The interim dividend increased by 5 yen from the previous term to 30 yen.

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First, I will explain the financial highlights.

Regarding the performance overview, sales increased by 11.9% compared to the same period last year, and operating income grew by 6.2%.

Order intake grew by 47.6% year-on-year, and the order backlog increased by 63.6%.

For the full-year business outlook, we have revised full-year forecast upward due to the receipt of large-scale orders for government agencies, including network equipment.

Growth investments are proceeding as planned.

Regarding shareholder returns, on June 12, we completed the acquisition of our own shares with a upper limit of 2 billion yen.

They are scheduled to be retired within the current fiscal year.

The interim dividend is 30 yen, an increased of 5 yen compared to the previous fiscal year.

2



Business results for second quarter of the fiscal year ending January 31, 2026

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Now, let me move on to our business performance.

				(Million yen)
	FY January 2025	FY January 2026	YoY	
	2Q	2Q	Amount	%
Net sales	27,570	30,843	+3,273	+11.9%
Gross profit/	7,438/27.0%	4 8,130/26.4%	+691	+9.3%
Operating income/	3,250/11.8%	3,451/11.2%	+200	+6.2%
Ordinary income/	3,268/11.9%	3,516/11.4%	+247	+7.6%
Net income attributable to owners of parent / margin	2,213/8.0%	2,384/7.7%	+170	+7.7%
Orders received	29,038	42,861	+13,823	+47.6%
Outstanding balance of	17.222	4 28 181	+10 958	+63.6%

28,181

i Record high

+10,958

+63.6%

These are consolidated results.

orders received

Net sales were 30,843 million yen, an increase of 3,273 million yen compared to the same period last year.

Operating income was 3,451 million yen, also up by 200 million yen.

17,222

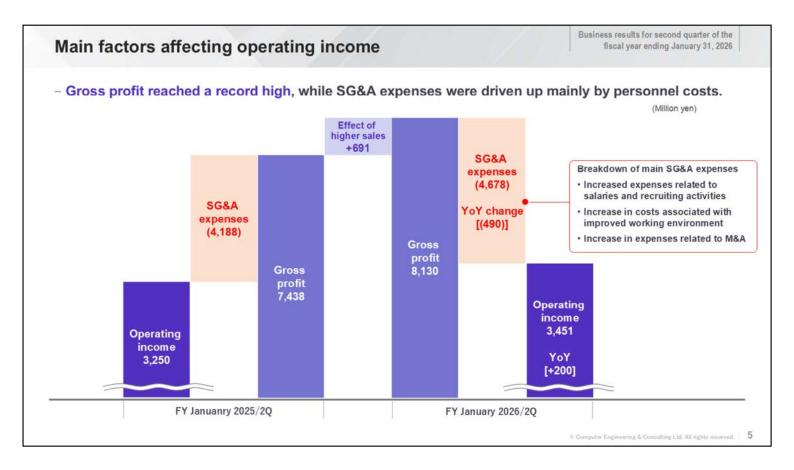
Net income for the interim period was 2,384 million yen, landing at an increase of 170 million yen compared to the same period last year.

While each business segment had its strong and weak points, DX demand remained robust and continued to perform steadily.

Order intake reached 42,861 million yen, an increase of 13,823 million yen compared to the previous year.

Order backlog was 28,181 million yen, an increase of 10,958 million yen from the previous year.

As explained in the financial highlights, the acquisition of large-scale network projects for government agencies made a significant contribution.



These are the main factors affecting operating income.

Including growth investments, SG&A expenses increased by approximately 490 million yen from the previous year, but due to positive impact of increased revenue, the operating income was 200 million yen higher year-on-year.

Regarding growth investments, while some portions were shifted to the second half, the total amount increased by 350 million yen compared to the previous year.

The main components include improvements in salary levels and strengthened recruitment activities.

Performance by business segment

	yen

	FY January 2025/2Q		FY Januar	ry 2026/2Q	YoY	
	Net sales	Segment income/profit margin	Net sales	Segment income/profit margin	Net sales [%]	Segment income [%]
Integration	17,648	3,723 21.1%	19,675	4,167 21.2%	+2,026 [+11.5%]	+444 [+11.9%]
Connected	5,622	941 16.8%	5,945	1,167 19.6%	+323 [+5.7%]	+225 [+23.9%]
Solution	4,299	855 19.9%	5,223	901 17.3%	+923 [+21.5%]	+45 [+5.3%]
Companywide expenses*	_	(2,270)	-	(2,784)	-	(514)
Total	27,570	3,250 11.8%	30,843	3,451 11.2%	+3,273 [+11.9%]	+200 [+6.2%]

* Companywide expenses are SG&A expenses for the entire company, excluding costs primarily related to sales activities

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Moving on to performance by business segment.

All three segments achieved sales and operating income growth.

[Integration Segment]

By capturing large projects for government agencies and ICT investment demand from customers mainly in the automotive sector, sales increased by approximately 2 billion yen to 19,675 million yen, and operating income increased by approximately 440 million yen to 4,167 million yen, achieving double-digit growth.

[Connected Segment]

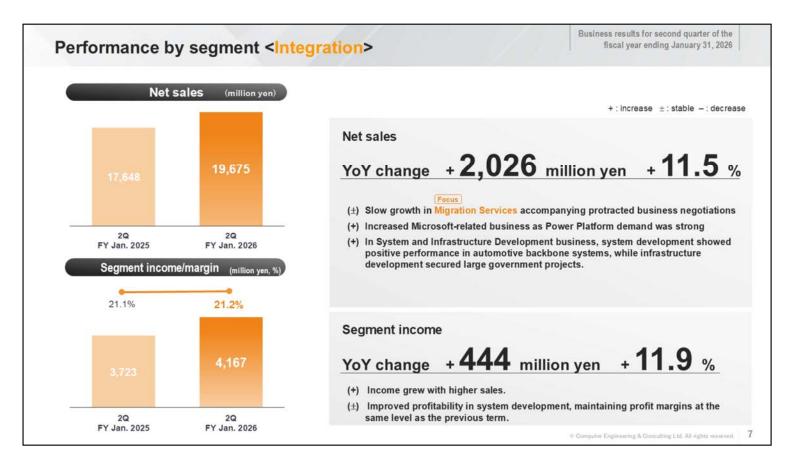
Although there were fluctuations in the business environment due to investment restraints by major customers and revenue declines in group companies, net sales increased by approximately 320 million yen to 5,945 million yen. Operating income increased by about 220 million yen to 1,167 million yen, with growth in high-margin focus businesses, resulting in both sales and profit growth.

[Solution Segment]

The security services business, which is a focus area, led the growth, resulting in a sales increase of approximately 920 million yen to 5,223 million yen.

Operating income reached 901 million yen, an increase of approximately 45 million yen, reflecting expenses in the data center business and the rebound from the previous year, which resulted in both increased sales and profit.

Companywide expenses mainly consisted of indirect department costs, and the increase factors included a rise in personnel expenses and recruitment-related costs, resulting in an expense increase of 514 million yen.



Here is the status of the Integration Segment by business.

[Focus: Migration Services Business]

We are facing some challenges in this area.

Due to the increasing scale and value of business negotiations, many cases ultimately faced delays, so the figures remained flat compared to the same period last year.

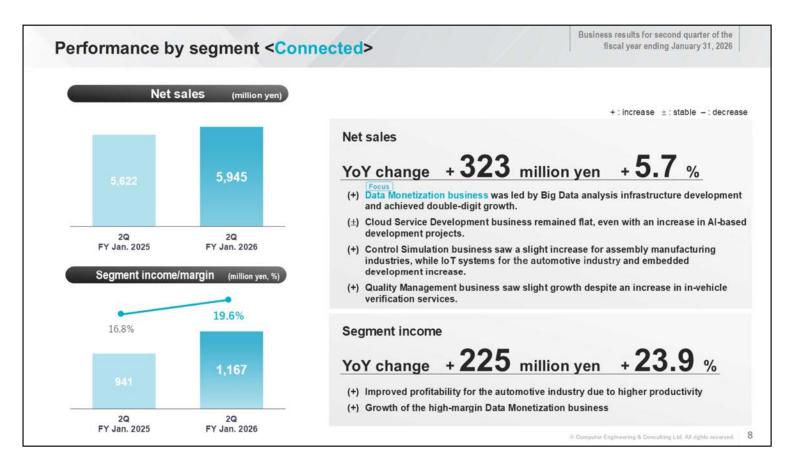
[Microsoft-related Services Business]

Demand for the low-code development Power Platform remained strong, resulting in increased sales and profits year-over-year.

[System and Infrastructure Development Business]

System development performed well, particularly in backbone system development for the automotive sector.

Infrastructure development saw increased sales and profits due to securing a large-scale network project for government agencies.



Here is the status of the Connected Segment by business.

[Focus: Data Monetization Business]

The development of a big data analysis platform drove increased sales and profits.

This also contributed to the overall profit growth of the segment.

[Cloud Service Development Business]

While AI-based development projects showed an increasing trend, overall business performance remained flat compared to the same period last year.

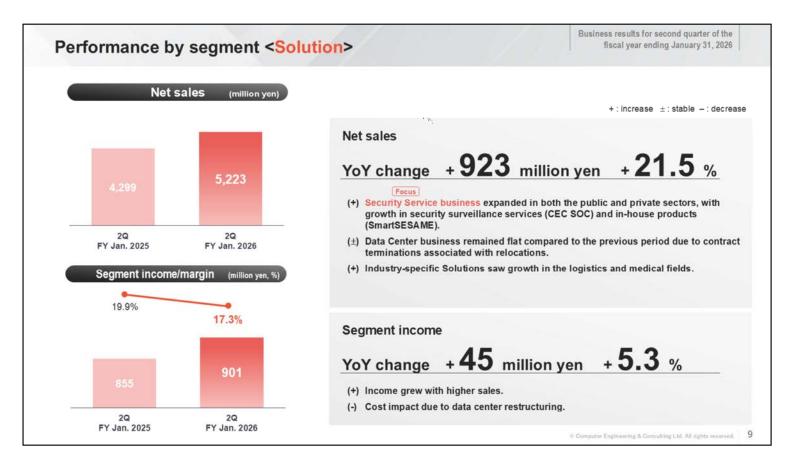
[Control Simulation Business]

Control system development for machine tool manufacturers struggled, but IoT systems for automotive industry and embedded development performed steadily, resulting in increased sales and profits.

[Quality Management Business]

While in-vehicle verification services grew, traditional IT equipment verification services remained flat.

Overall, this resulted in a slight increase.



Here is the status of the Solutions Segment by business.

[Focused: Security Services Business]

Security monitoring service "CEC SOC" for both public and private sectors, along with our inhouse security products, performed steadily, resulting in increased sales and profits.

Due to the execution of some low-profit projects, the profit margin for the entire segment has temporarily deteriorated, but this was limited to the first half, so we are not particularly concerned.

[Data Center Business]

Due to the termination of contracts with some customers accompanying the relocation and increased costs for reorganization, performance remained flat.

[Industry-specific Solutions]

Logistics and healthcare sectors grew, achieving increased sales and profit.

	Focus business	FY January 2026/2Q results	FY January 2026 full-year target	Progress	FY January 2025/2Q results	YoY
megration	Migration Services	1,934 million yen	4,500 million yen	43.0%	1,922 million yen	+0.6%
Connected	Data Monetization	1,507 million yen	3,100 million yen	48.6%	1,326 million yen	+13.7%
nonnios	Security Services	3,012 million yen	5,500 million yen	54.8%	2,275 million yen	+32.4%
promoted ompanywide	Cloud Services	8,734 million yen	17,780 million yen	49.1%	7,832 million yen	+11.5%

Now let me move on to the status of our focus business areas.

[Migration services]

We have seen an increasing trend in host and office computer business negotiations, but we faced challenges as deals became larger and higher-value, leading to prolonged negotiations and delays.

However, the full-year target figures have not been changed.

[Data Monetization]

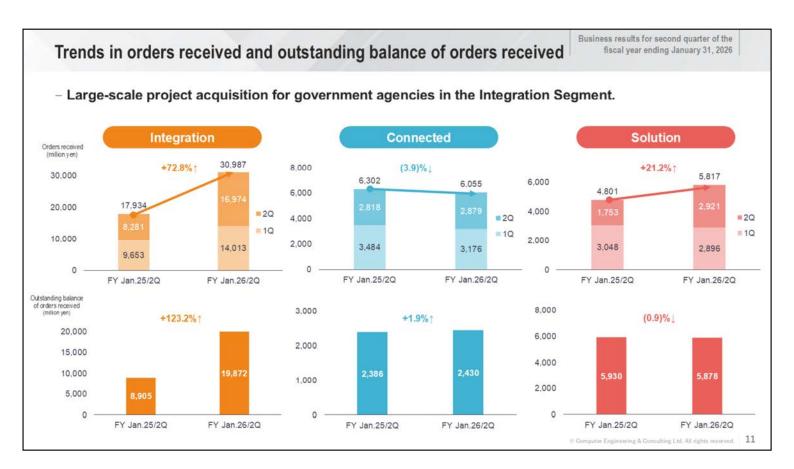
The demand for data analysis utilizing AI, including generative AI, has expanded, and big data analysis infrastructure development performed well.

It showed double-digit growth compared to the same period last year.

[Security Services]

Security demand has remained robust, with double-digit growth from the previous year centered on our in-house two-factor authentication product "SmartSESAME" and our monitoring service "CEC SOC."

Regarding the companywide shift to cloud services, we achieved two-digit growth centered on cloud migration of existing customers' core and business systems, as well as cloud application development. Additionally, investment and development aimed at SaaS-ifying our in-house products are progressing as planned.



This is the status of order intake and order backlog by segment.

[Integration Segment]

Order intake and backlog have significantly increased due to securing large-scale network projects for government agencies.

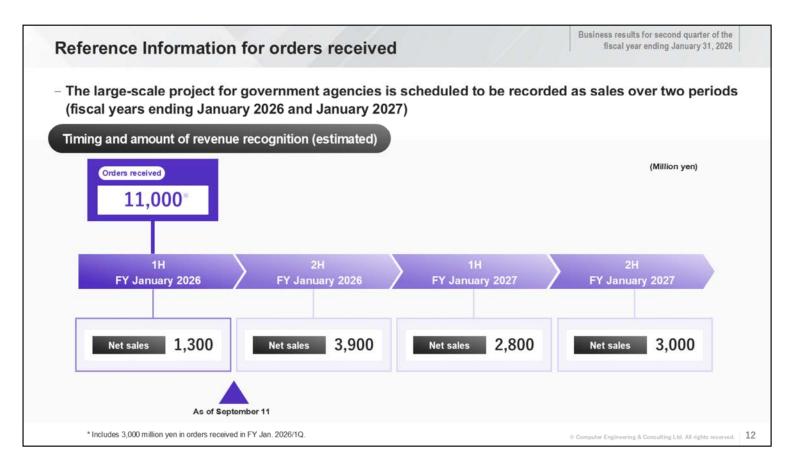
[Connected Segment]

Order intake decreased due to the impact of accounting treatment related to group company reorganization in Q1 of the current fiscal year, as disclosed in the first quarter.

However, a recovery trend has been observed starting from Q2.

[Solution Segment]

While security services business achieved double-digit growth, order backlog decreased slightly due to the overlap of orders received and sales recorded within the period. However, the order backlog remains at a high level.



This is reference information.

This shows the sales recording schedule and approximate amounts for the large-scale network project for government agencies explained in the Integration segment on the previous page.

We received orders of approximately 11 billion yen by the second quarter, and over the current and next fiscal years, in accordance with the percentage of completion method, we plan to record sales of services as well as network equipment.

Please note that the recording timing and amount may change depending on the progress status and additional requirements.

Sales by industry

on the same		
N/Ait1	ion	VAI
		, -,

	FY January 2025	FY January 2026	Yo	Υ
	2Q*	2Q	Amount	%
Manufacturing [Share of total]	11,116 [40.3%]	11,467 [37.2%]	+350	+3.2%
Telecommunications/ information services [Share of total]	5,717 [20.7%]	6,062 [19.7%]	+344	+6.0%
Finance [Share of total]	2,911 [10.6%]	2,951 [9.6%]	+39	+1.3%
Distribution [Share of total]	1,805 [6.5%]	1,837 [6.0%]	+31	+1.8%
Government agencies [Share of total]	2,468 [9.0%]	5,135 [16.6%]	+2,667	+108.1%
Other [Share of total]	3,550 [12.9%]	3,390 [10.9%]	(159)	(4.5)%
Total	27,570 [100%]	30,843 [100%]	+3,273	+11.9%

	[Manufacturing]
	e the assembly manufacturing dustry was sluggish, the auto industry remained strong
	[Telecommunications/information services]
	pplication development and sintenance projects were firm
	[Finance]
Pow	er Platform projects increased
	[Distribution]
Н	ealthcare projects increased
	[Government agencies]
Α	cquired large-scale projects

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This shows sales by industry.

All industries except "others" performed higher than the same period last year.

[Manufacturing Industry]

While machine tool manufacturers were weak, IT investments from existing customers, mainly automotive manufacturers, progressed steadily.

[Telecommunications and Information Services Industry]

Application development and maintenance operation projects were increasing.

[Government Agencies]

The previously mentioned large-scale network project resulted in a doubling.

4.0

^{*} Revised due to review of customer categories

Business results for second quarter of the fiscal year ending January 31, 2026

Consolidated balance sheet

	(Mil	lion	yer
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	FY January 2025	FY January 2026 2Q	Amount	%
Current assets	39,114	39,028	(85)	(0.2)%
Cash and deposits (included above)	25,472	25,972	+500	+2.0%
Non-current assets	13,521	14,317	+795	+5.9%
Total assets	52,636	53,346	+710	+1.3%
Current liabilities	10,389	11,493	+1,103	+10.6%
Non-current liabilities	1,844	1,986	+141	+7.7%
Shareholder equity	40,365	39,844	(521)	(1.3)%
Equity ratio	76.7%	74.7%	-	(2.0) pt

Points
Assets: Up
Increased goodwill
Increased cash and deposits
Liabilities: Up
Increased accounts payable – trade
Shareholder equity: Down
Decreased due to acquisition of treasury shares

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This is the status of the balance sheet.

[Assets]

While accounts receivable and contract assets declined, total assets increased by approximately 700 million yen due to increases in goodwill and cash and deposits.

[Liabilities]

This increased due to an increase in accounts payable.

[Shareholder equity]

It decreased due to the acquisition of treasury stock.

As a result, the equity ratio decreased by 2.0 points to 74.7%.

Let's move on to the full-year performance forecast.

Forecasts for the fiscal year ending January 31, 2026

Full-year forecasts for the fiscal year ending January 31, 2026

 Upward revision of the full-year forecast, reflecting the order capture of large-scale projects for government agencies

(Million yen)

	Before revision	After revision	Change	%
Net sales	60,500	62,000	+1,500	+2.5%
Operating income / margin	6,780 /11.2%	6,900 /11.1%	+120	+1.8%
Ordinary income / margin	6,8 20 /11.3%	6,960 /11.2%	+140	+2.1%
Net income attributable to owners of parent /margin	4,900 /8.0%	5,000 /8.1%	+100	+2.0%

YoY					
FY Jan. 2025	Amount	%			
56,208	+5,792	+10.3%			
6,696 /11.9%	+204	+3.0%			
6,807 /12.1%	+153	+2.2%			
4,040 /7.2%	+960	+23.7%			

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We have upwardly revised our full-year performance forecast.

Net sales are projected at 62 billion yen, an increase of 1.5 billion yen from our initial forecast.

Operating income is projected at 6.9 billion yen, an increase of 120 million yen.

Net income is projected at 5 billion yen, an increase of 100 million yen.

For net sales, we have incorporated the 1.5 billion yen upward variance from the first-half plan.

Regarding profits, we have comprehensively considered risk factors from large-scale network projects and the shift of capital investments from the first half to the second half, leading to this upward revision.

		business FY January 2026 Market trend		Future measures	
Integration	Migration Services	4,500 million yen	Continuing demand related to digital transformation (DX), migration to the cloud, etc.	 Strengthening customized proposal capabilities to address DX challenges unique to each customer. Promote expansion in the migration field by strengthening alliance collaborations for legacy office computer products reaching end of support. 	
Connected	Data Monetization	3,100 million yen	Growth trends for data analysis demand for generative AI, AI utilization, etc.	Leverage strengths in control technology to further expand proposal areas through integration with AI and cloud fields.	
Solution	Security Services	5,500 million yen	Cybersecurity demand trending at a high level	Strengthening proposal activities in anticipation of the new guidelines for the next municipal information security cloud and resilience.	
promoted	Cloud Services	17,780 million yen	Growing cloud demand driven by the proliferation of generative AI and accelerating DX	With the manufacturing industry's high demand for AI, we are strengthening the development of DX talent in cloud and AI.	

Now, moving on to the outlook for our focus businesses.

There are no changes to the full-year targets for any of our three focus businesses.

[Migration services]

With sufficient demand driven by DX and cloud adoption, we will recover in the second half through enhanced individual proposal capabilities and strengthened alliances.

[Data Monetization]

Leveraging our expertise in control technology, we will advance through integration with AI and cloud fields.

[Security Services]

We will promote proposal activities in accordance with the new guidelines of local governments and boards of education going forward.

[Company-wide Initiatives: Cloud Services]

While business negotiations are on the rise, we face a shortage of talent specializing in cloud computing and AI.We will continue to promote the development and acquisition of advanced technology personnel.

Progress on growth investments

Forecasts for the fiscal year ending January 31, 2026

Growth investments partially rescheduled to H2



Human resource investments

880/2,000 million yen

- Base pay was increased by 2.5% on average in April to strengthen salaries.
- Midcareer human resources were hired as planned, by enhancing hiring.



R&D investments

190/_{500 million yen}

- Surveys to develop the data analysis infrastructure
- Adding functionality to our SmartSESAME security product
- Development and building of the BizAxis cloud integration platform

M&A investments

770/2,000 million yen

- Jyoho system Service Co., Ltd. made consolidated subsidiary on April 2
- Continuing to seek out M&A opportunities through a dedicated section, focusing on companies that offer business synergies

Lastly, here is the status of our growth investments.

[HR Investments]

In the first half, we spent 880 million yen on improving salary levels and strengthening recruitment activities.

[R&D Investments]

In the first half, we invested 190 million yen in the developmen of in-house security products and cloud infrastructure.

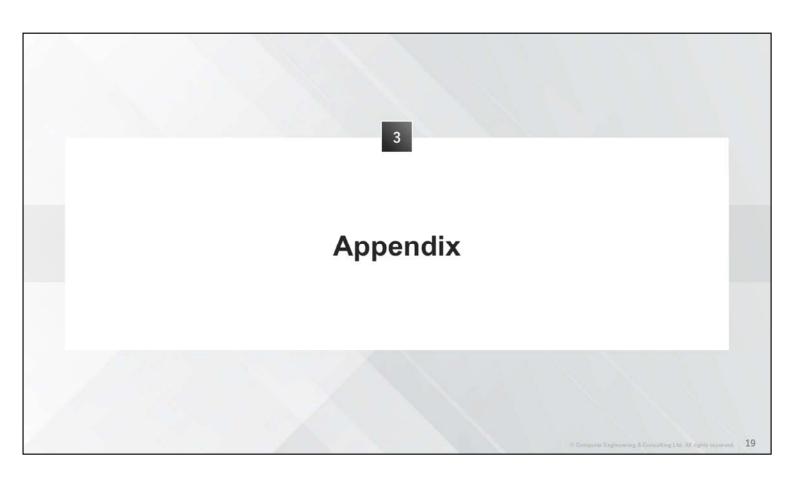
[M&A Investments]

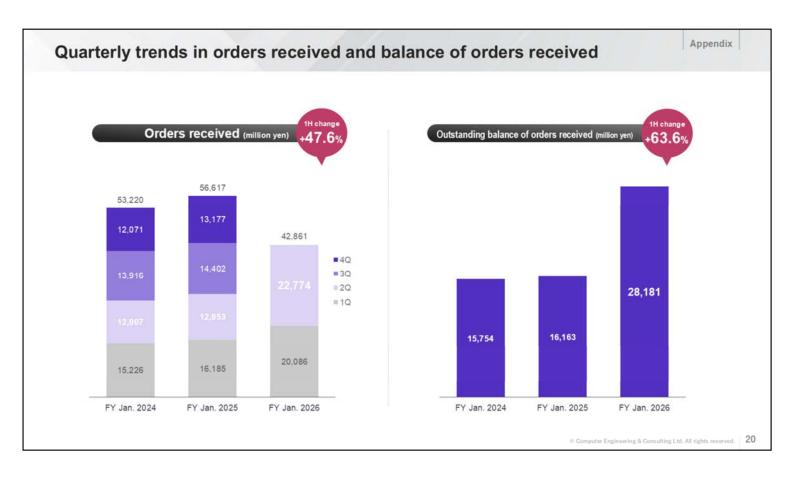
In the first half, including the stock transfer of Jyoho System Service Co., Ltd., which joined the group in April, we executed 770 million yen.

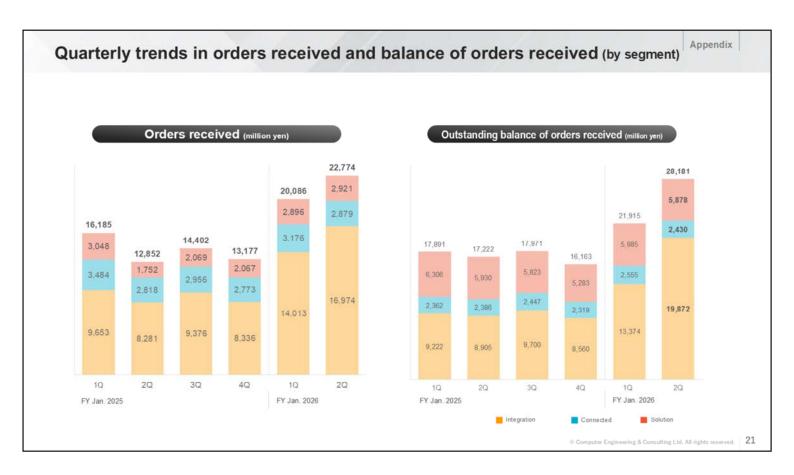
For this fiscal year, we planned 4.5 billion yen for human resources, research and development, and M&A investments. While some plans have been shifted to the second half, we will proceed to execute 4.5 billion yen or more as scheduled.

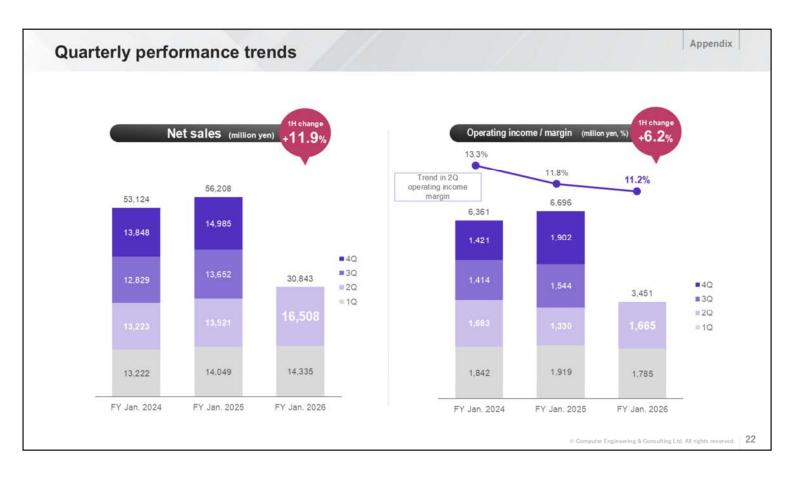
This concludes the explanation of the financial summary for the 2Q of the FY ending January 2026.

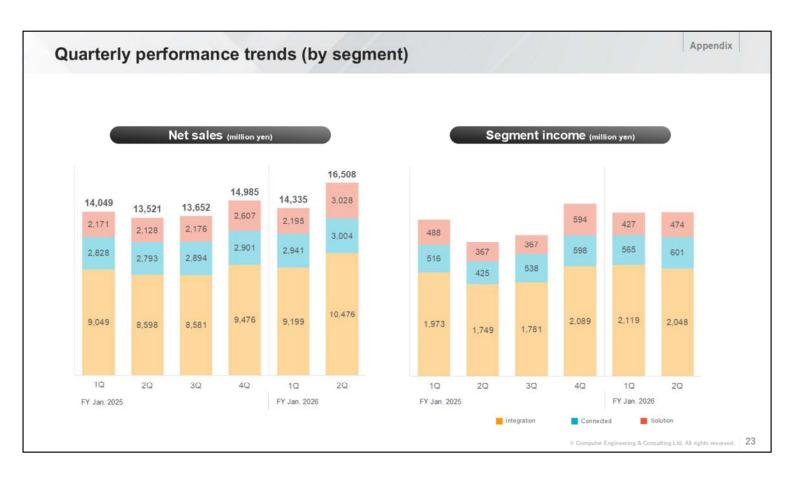
Thank you for your attention.











Sales trends by industry

Appendix

(Million yen)

	FY Jan. 2025	FY Jan. 2025	FY Jan. 2025	FY Jan. 2025	FY Jan. 2026	FY Jan. 2026
	1Q	2Q	3Q	4Q	1Q	2Q
Manufacturing	5,545	5,570	5,606	5,814	5,717	5,749
[Share of total]	[39.5%]	[41.2%]	[41.1%]	[38.8%]	[39.9%]	(34.8%)
Telecommunications/ information services [Share of total]	2,874 [20.5%]	2,843 [21.0%]	2,856 [20.9%]	2,949 [19.7%]	2,858 [19.9%]	3,203 (19.4%)
Finance	1,473	1,438	1,433	1,530	1,485	1,465
[Share of total]	[10.5%]	[10.6%]	[10.5%]	[10.2%]	[10.4%]	(8.9%)
Distribution	904	901 [6.7%]	861	982	978	859
[Share of total]	[6.4%]		[6.3%]	[6.6%]	[6.8%]	(5.2%)
Government agencies	1,197	1,270	1,434	1,923	1,576	3,558
[Share of total]	[8.5%]	[9.4%]	[10.5%]	[12.8%]	[11.0%]	(21.6%)
Other	2,054	1,495	1,459	1,784	1,717	1,672
[Share of total]	[14.6%]	[11.1%]	[10.7%]	[11.9%]	[12.0%]	(10.1%)
Total	14,049	13,521	13,652	14,985	14,335	16,508
	[100%]	[100%]	[100%]	[100%]	[100%]	(100%)

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(No explanation)

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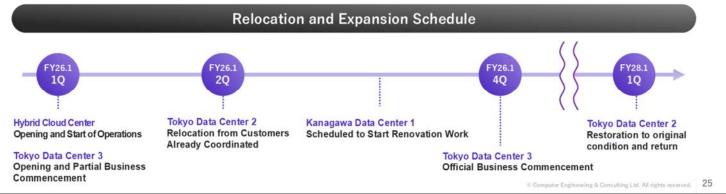
Medium-Term Management Plan Data Center Business Restructuring Status

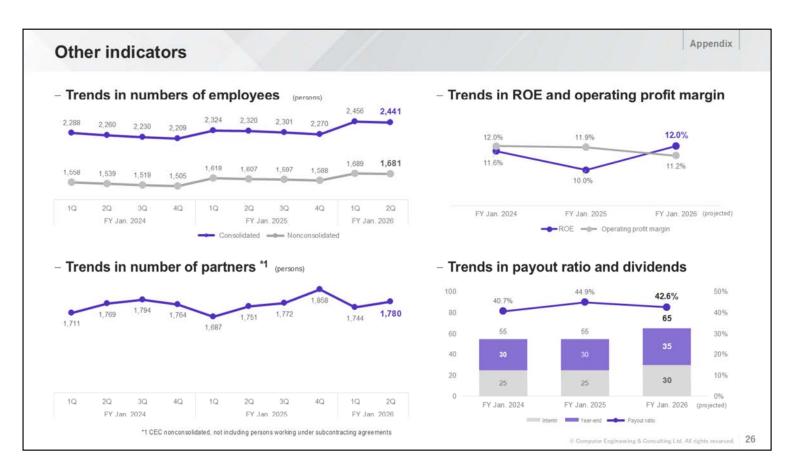
Business Outlook

- Despite new business suspensions due to relocation and the terminations of some client contracts this term, sales at our new data center are expected to gradually increase toward the end of the term. A year-on-year increase is planned for the full year.
- While new contracts are expected to moderate due to the relocation peak next term, business performance is projected to be maintained as planned.
- Business growth from investment in restructuring is expected from the fiscal year ending January 2028.

Investment Outlook

- Regarding data center equipment for this term, postponement of some processes to the next term will be considered due to the rise in material costs.
- Relocation will become full-scale starting second half of the next fiscal year. Although concerns about cost increases due to external factors remain, there is no major change to the relocation plan.
- No changes to the implementation plan for site restructuring during the medium-term management plan period.





	prehensive ICT solutions for customer businesses based application development	on information systems planning,
oonounting, and	Business overview	Strengths
Focus business Migration Services Business	 Providing services related to migration and modernization of infrastructure (mainframes, office computers, virtualization platforms) and applications, to realize corporate DX 	Providing services ranging from infrastructure to applications Providing services ranging from legacy (mainframe and office computer) to open legacy systems Providing multi-architecture, multivendor, and multi-platform services A wealth of expertise × automation tools × expert engineers Comprehensive support ranging from consulting through development, maintenance, and operation
Microsoft Services Businesses	 Adoption consulting, systems development, and maintenance and operation services for Microsoft cloud services (e.g., Dynamics 365, Microsoft 365, Power Platform, Azure) 	A wealth of proprietary templates to enhance basic features Support for collaboration with other cloud services Comprehensive support ranging from adoption consulting through operational support and support for firm establishment A wealth of expertise, advanced technological capabilities, and extensive real-world experience
Systems and Infrastructure Development Business	Systems development, maintenance, and operations for the public sector, local governments, and corporate fields such as finance, insurance, and securities Full file-cycle management from planning and study for ICT infrastructure and doud services to design, development, migration, and operation Providing consulting and integration using cloud services Providing a full range of ICT services for technological information sections, corporate information sections, and HR and production logistics in the auto industry	Relationships based on trust built from direct transactions since our founding Track record in development for the public sector and local governments Insights on legacy systems based on a wealth of business experience Ability to provide one-stop ICT infrastructure solutions from design through development, migration, and operations Ties to major automakers and related business expertise
Group companies	Near-shore development, systems development, maintenance, and operations HR placement services	✓ Ties to major customers and related business expertise.

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Cloud-linked IoT systems development and offers products and services to support data analysis and utilization

28.10.00.00 C 90.1 E	Business overview	Strengths
Focus business Data Monetization Business	Businesses related to analysis planning, collection, infrastructure development, and analytics for Big Data Providing ICT products and services related to Big Data collection infrastructure and use	Petabyte-class Big Data analysis infrastructure development technologies Proprietary data collection infrastructure products for factory IoT Broad pool of engineers with expert knowledge of mobility and manufacturing workplaces
Cloud Services Development Business	Businesses related to software development and operation for cloud services and smartphone apps Provision of ICT products and services to support DevOps	Numerous engineers with specialized knowledge of the cloud, AI, etc. as an AWS Well-Architected Partner One-stop solutions extending to cloud operation and maintenance Extensive product lineup to support DevOps, auto-testing, etc.
Controls Simulation Business	Businesses related to embedded software development for edge devices Businesses related to simulation and digital twins and providing ICT products and services Providing ICT products and services for factory IoT	✓ Broad pool of engineers with expert knowledge of vehicle controls, machine tools, etc. ✓ Extensive product lineup to support factory loT
Quality Management Business	Businesses related to software quality for comprehensive IoT systems	Broad pool of engineers with expert knowledge of quality verification technologies Ability to manage quality across all facets of IoT systems, including devices and the cloud
Group companies	 Development, implementation, maintenance, operations of information systems, including package sales 	✓ Ties to major customers and related business expertise

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(No explanation)

Connected Segment

olution Seg	ment	Appendix
	Ivanced security technologies and robust data center fields, including the public sector, education, logistic	
wide range of	Business overview	Strengths
Focus business Security Services Business	Services (Cyber NEXT): Providing comprehensive security solutions including consulting, diagnostics, integration, monitoring, and operations Products (SmartSESAME): Product development, sales, solutions services, and systems development, maintenance, and operations related to office security based on authentication technologies	 Services: Multivendor services, breadth of service domains and scope Products: Multi-maker compatible, nationwide sales channels resulting in track record of more than 1,000 local governments
Data Center Business	Service planning, development, and operations for cloud, data center, and network services Provision of system operation design, implementation support, and operational management services	Staffing for 24/365 monitoring and operations Multi-cloud services with low latency, high-speed connectivity to hyperscale clouds Data sovereignty assured by domestic data retention Use of 100% groen power.

Providing product planning, development, maintenance, operating, and product services for improved operations in logistics, manufacturing, and the public sector (including local

Providing product planning, development, maintenance, adoption, operating, and product services using cloud technologies for the medical device and healthcare fields

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Providing logistics services tailored to customer needs

Track record in specialized deployments for airports, factories, and other facilities

Service lineup drawing on industry-specific knowledge and

✓ Use of 100% green power

(operation)

(No explanation)

governments)

Industry-specific Solutions

Disclaimers

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